

Sharing audits

Improving CSR standards

Improving working conditions

Building supplier capability

AIM-PROGRESS

PROGRAM FOR RESPONSIBLE SOURCING



AIM-PROGRESS

Responsible Sourcing Forum

Hilton Downtown, Miami, Florida
4th March 2013

Givaudan

Gold Sponsor



Gold Sponsor



BACARDI LIMITED

Silver Sponsor

Agenda

Topic	Timing	Objectives/Notes
Registration and Coffee	07:30-08:30	
Welcome & Introductions	08:30-08:40	Welcome
Keynote Addresses :	08:40-09:25	Why Responsible Sourcing is such a driver
Leadership Moderated Panel	9:25-9:45	Keynote exchange and audience interaction
AIM-PROGRESS - Session I	09:45-10:10	AIM-PROGRESS – Mission, Objectives
AIM-PROGRESS - Session II	10:10-10:30	The Code elements of Responsible Sourcing
Morning Break	10:30-11:00	Sponsored by Nestlé
SMETA protocol and main non-compliances in the U.S	11:00-11:45	Discussion and statistics on SMETA and approaching the major non-compliances that US companies face.
Supplier Testimonial Session	11:45-12:15	Supplier perspective and successes in Responsible Sourcing
Lunch	12:15-1:30	Opportunity to Network
Recap of morning	1:30-1:35	Summarize key points from morning
Break out session 1. Management Systems 2. Fire Safety	1:40-2:25	Moderated panels on Management Systems and Fire Safety + Q&A
Break out session 3. Discrimination 4. Traceability	2:25-3:10	Moderated panels on Discrimination and Traceability + Q&A
Afternoon Break	3:10-3:30	Sponsored by Givaudan
Recap & Wrap-Up	3:30-4:30	Event recap including breakout session key takeaways.
Drinks reception	4:30-5:30	Sponsored by Bacardi

Safety and logistics notice



Anti-trust notice

Participants at the forum shall not enter into any discussion or raise questions that may infringe any applicable competition law. By way of example, participants shall not discuss, communicate or exchange any commercially sensitive information, such as non-public information relating to prices, marketing and advertising strategy, costs and revenues, trading terms and conditions. They shall not disclose any trading relationships in terms of identifying a particular manufacturer or supplier or other.

Key note speakers



KEVIN PETRIE

V.P., CHIEF PROCUREMENT
OFFICER
Nestlé



JÜRGEN NELIS

CHIEF PROCUREMENT
OFFICER
Givaudan



MICHAEL HINRICHS

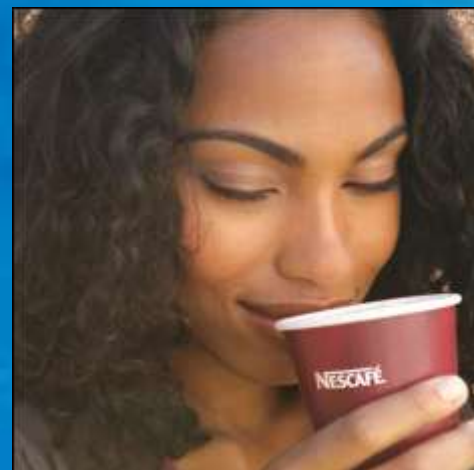
GLOBAL
PROCUREMENT
DIRECTOR
Bacardi-Martini Limited





Nestlé

Good Food, Good Life



Today's Agenda

- Overview of Nestlé
- Responsible Sourcing Overview
 - Our Foundation
 - Responsible Sourcing at Nestlé
 - Vendor Approval Process
- *“Surely, Not Here”*
- Closing Comments



Nestlé: World's Largest Nutrition, Health and Wellness Company



Vevey, Switzerland

- 2013 Sales: approximately, \$103 billion
- More than 300,000 employees worldwide

Nestlé brands are known on every continent, and some products – like Nescafé, Carnation and Maggi – are sold in more than 100 countries worldwide.

Nestlé Companies in the United States: 120+ locations in 47 states; 44,000 + employees



Nestlé in Society: Creating Shared Value and Meeting our Commitments

Creating Shared Value: The Definition

"For a company to be successful over time and create value for shareholders, it must also create value for society"



Peter Brabeck-Letmathe
Chairman of the Board



Paul Bulcke
Chief Executive Officer

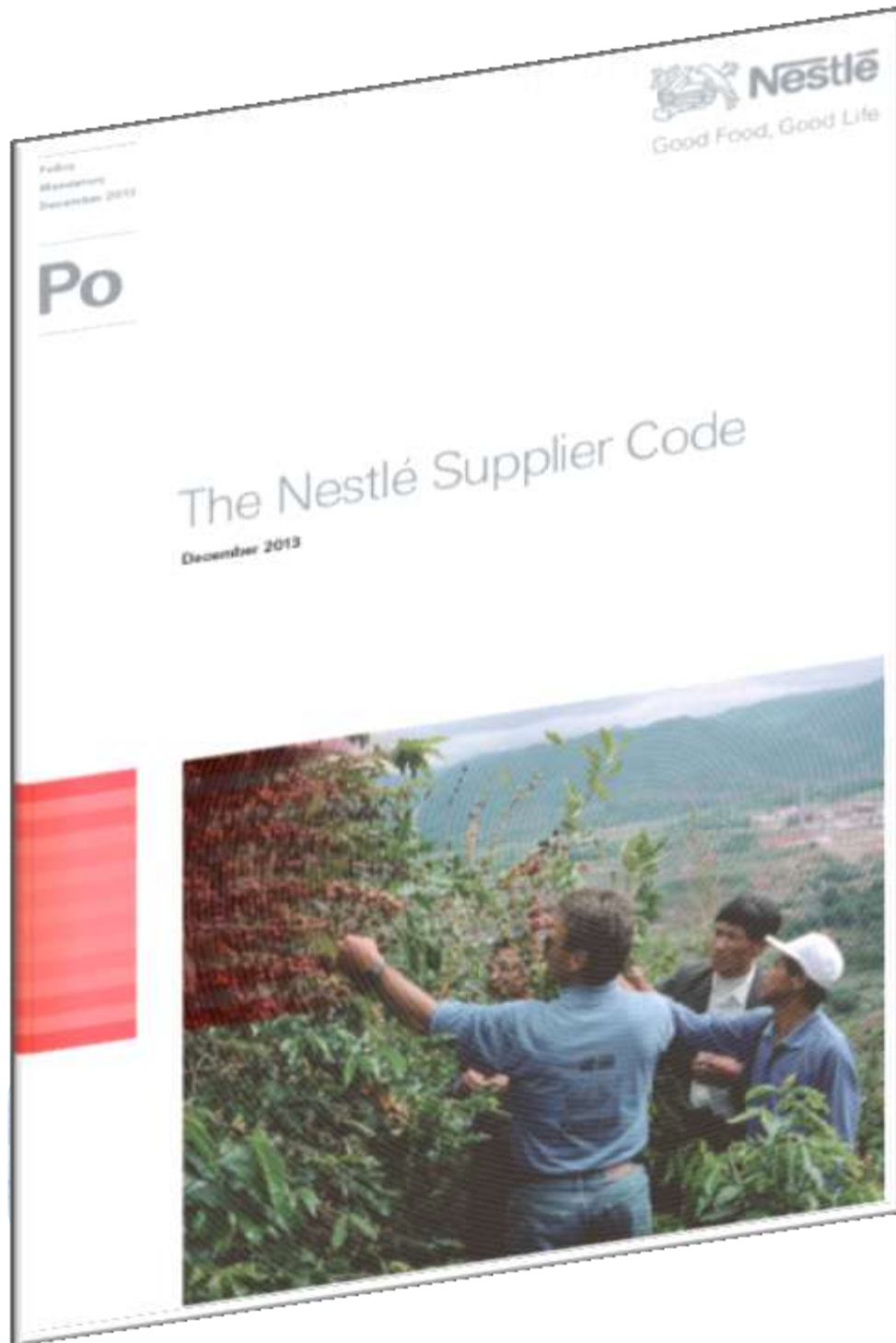
Laws, business principles, codes of conduct

Nestlé's Responsible Sourcing Program Is Founded On Three Key Documents

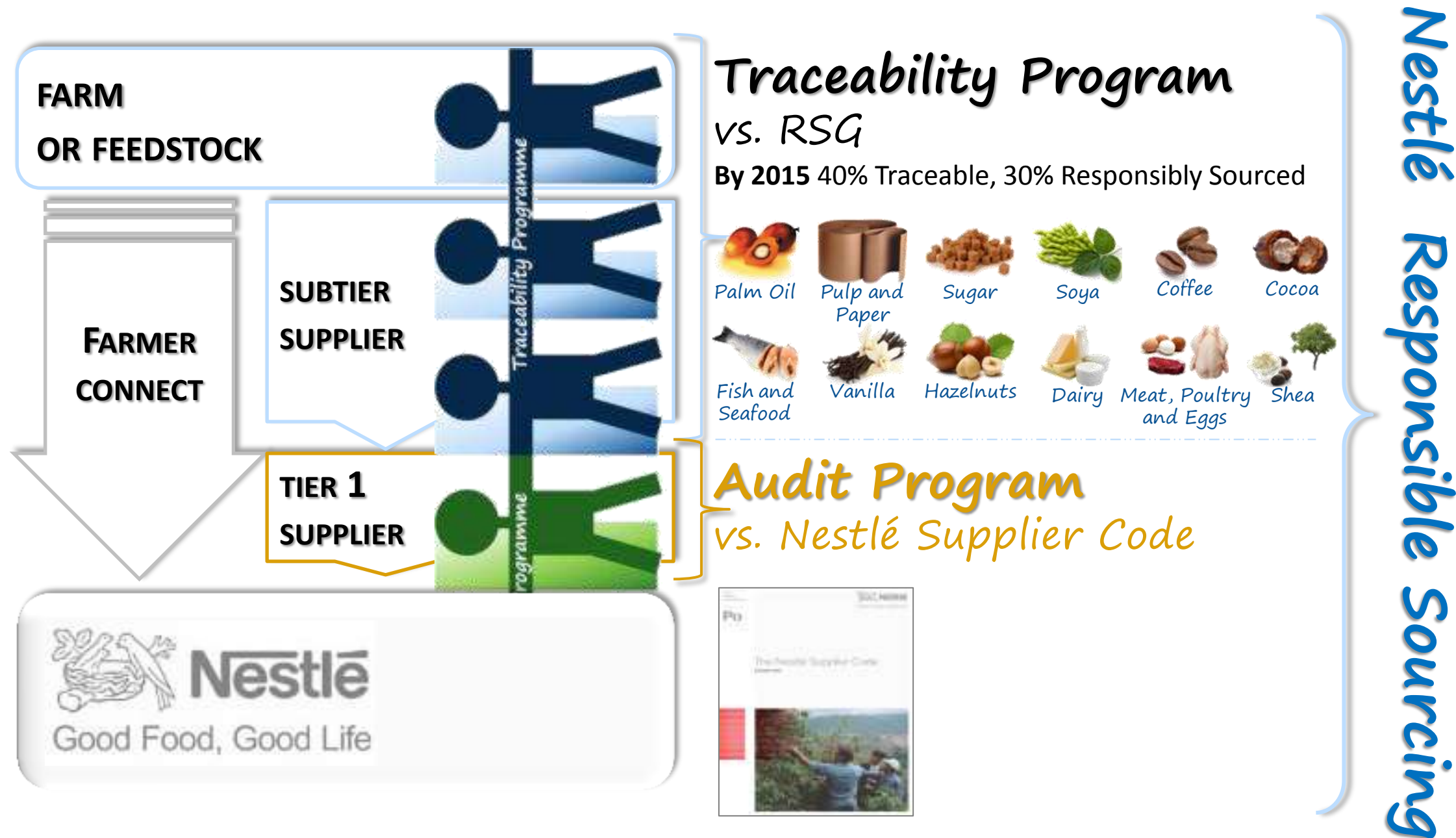


*The **Nestlé Responsible Sourcing Guideline** is derived from our **Nestlé Supplier Code** and defines additional category specific requirements that we ask our suppliers to implement when doing business with Nestlé*

Responsible Sourcing Audits Verify Compliance of Nestlé Suppliers to the 4 Key Pillars of the Nestlé Supplier Code



Execution of Nestlé's Responsible Sourcing Program Involves **EVERYONE** in the Upstream Value Chain



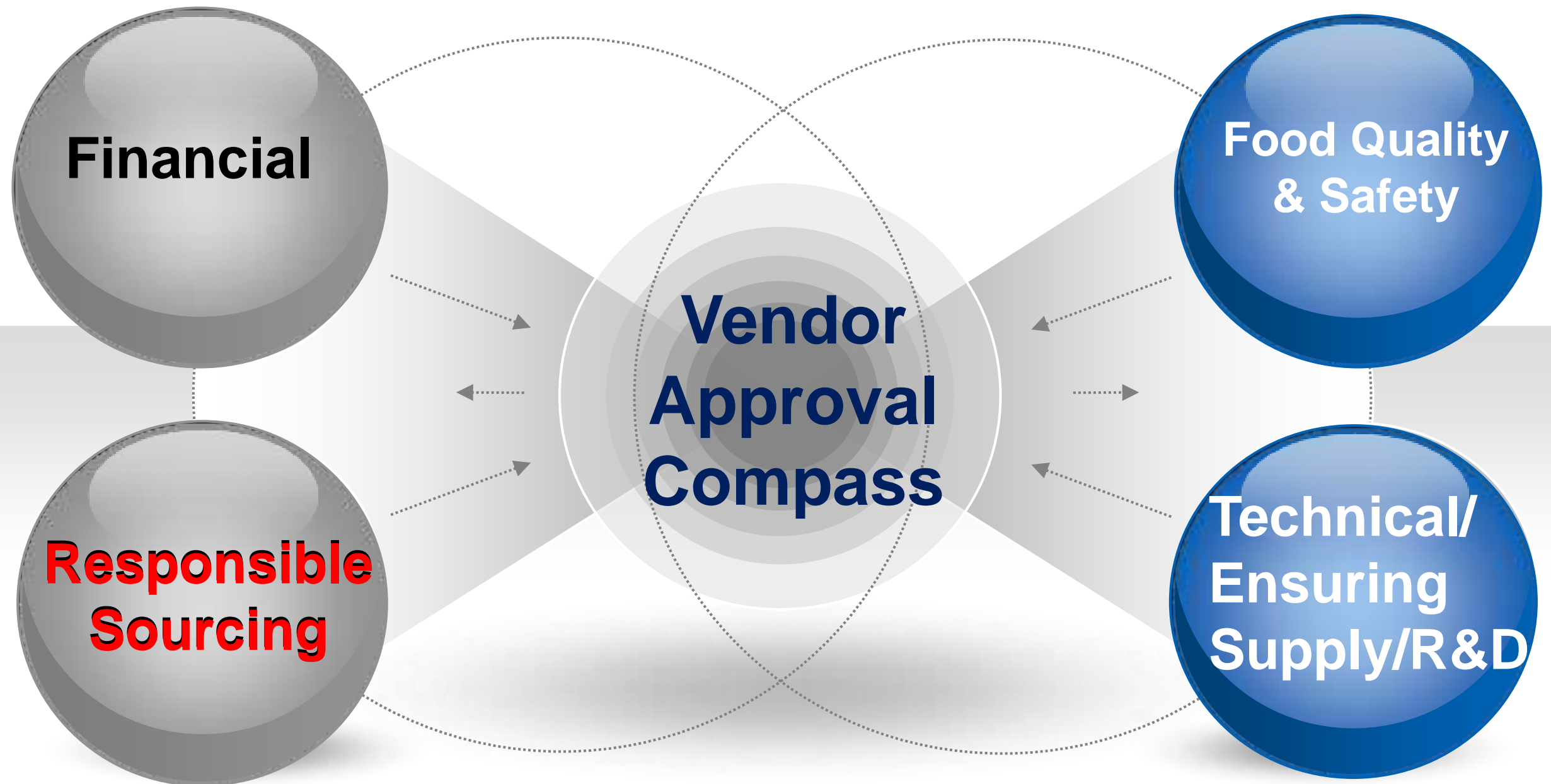
Traceability verifies the implementation of the **Responsible Sourcing Guideline** by **subtier suppliers** (back to farm level)

Audits verify compliance to the **Nestlé Supplier Code** at **Tier 1 level**

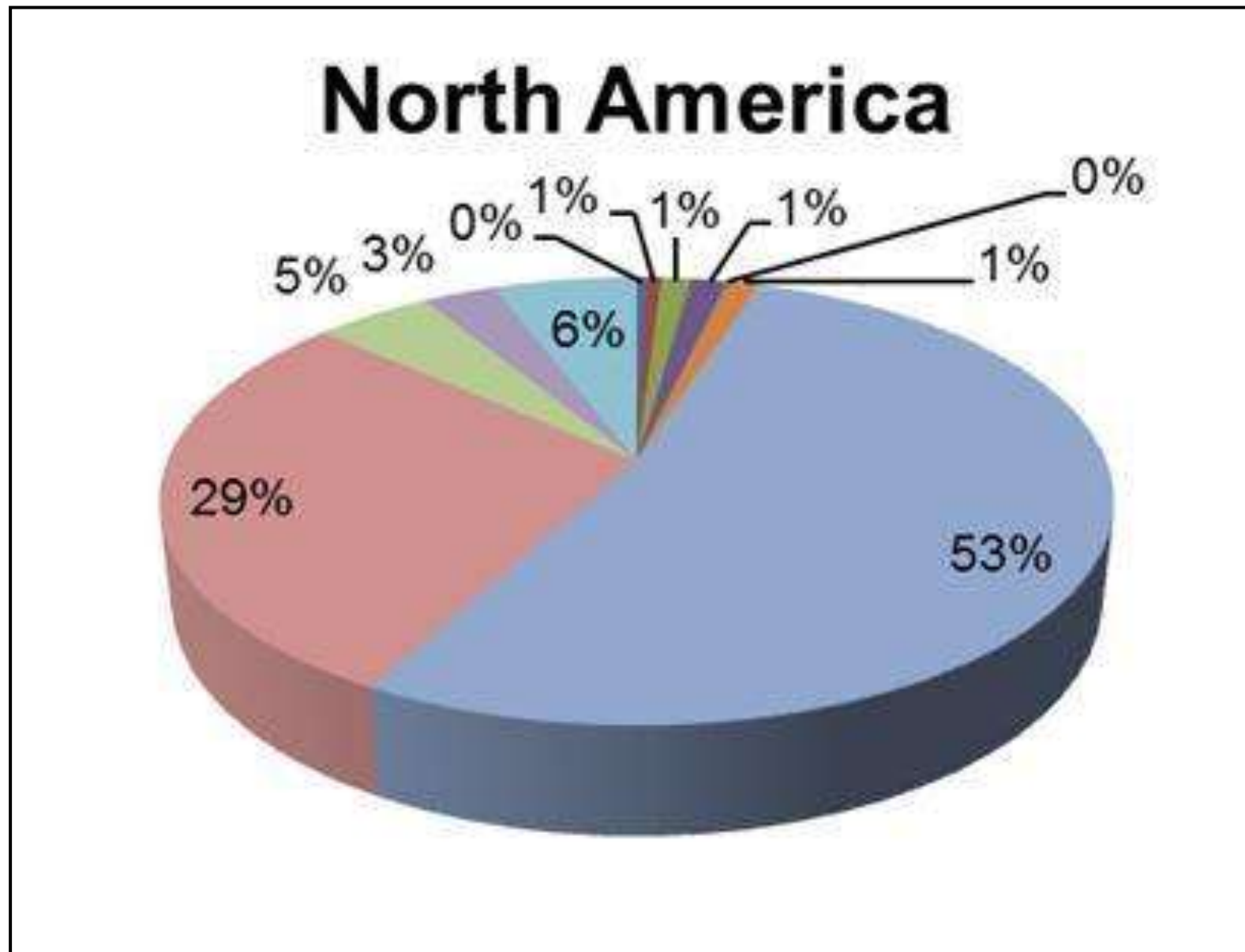
Vendor Approval Process: All Vendors Must Meet Our Responsible Sourcing Standards To Be Approved

Procurement

Technical



Non-Compliance Does Exist Here: Trends Related to Working Hours, Wages and Health, Safety and Hygiene



- Housing Conditions
- Child & Forced Labor
- Discipline & Grievance Mechanisms
- Discrimination
- Employment Freely Chosen
- Freedom of Associations
- Health Safety & Hygiene
- Regular employment

In Closing....

- Nestlé is committed to complying with the highest standards in creating shared value
- We have established the minimum requirements to which our suppliers must comply when doing business with Nestlé
- To succeed, **EVERYONE** in the upstream value chain must meet these requirements





Nestlé

Good Food, Good Life

Givaudan[®]

ENGAGING
THE
SENSES



Engaging our supply chain on the issues that matter

AIM-PROGRESS Responsible Sourcing Forum

Miami – March 4, 2014

Givaudan Facts

World leader in the fragrance and flavour industry

MARKET SHARE

25%

no. 1 worldwide

SALES

4.9

BILLION USD
(+5.9%*)

SALES

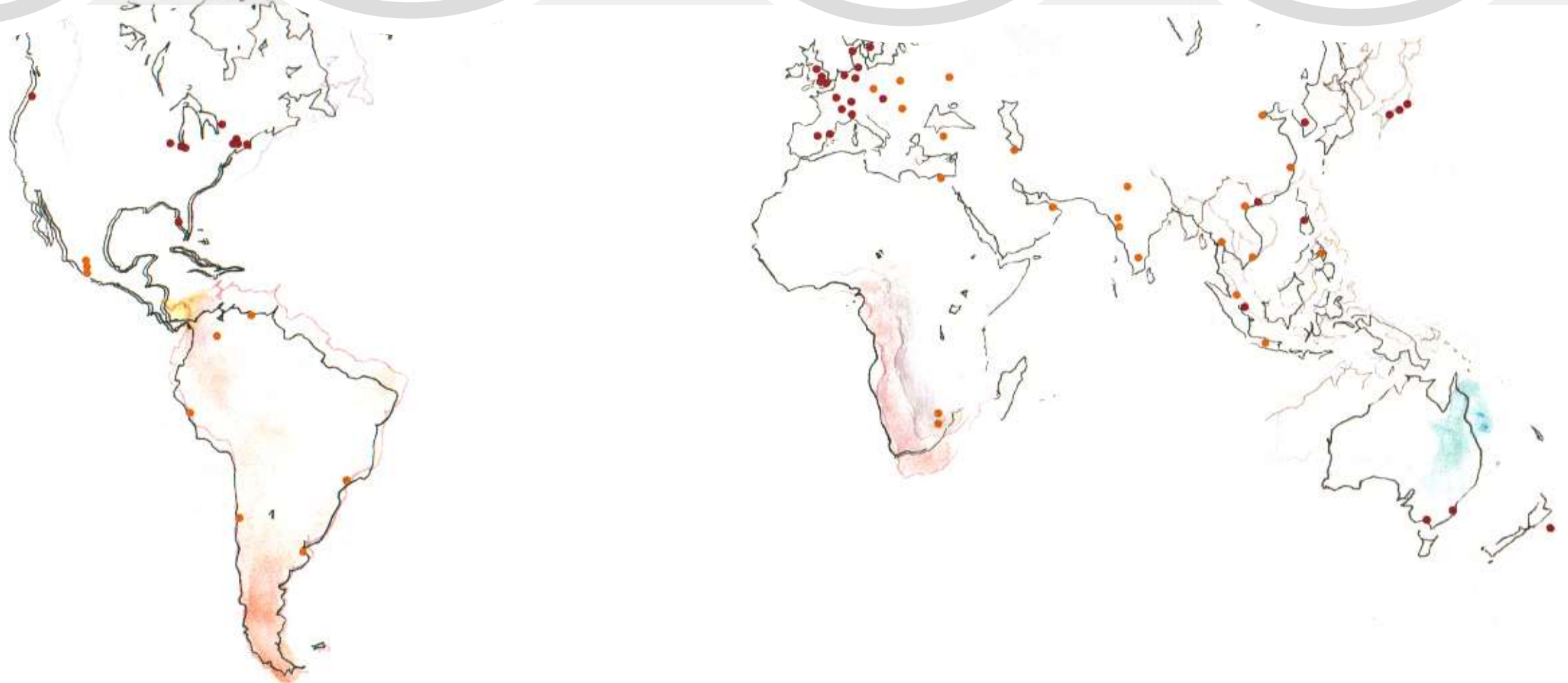
45%

IN DEVELOPING
MARKETS

REINVESTING

~10%

OF SALES
INTO R&D IN 2013



FY 2013 figures

Givaudan[®]

Engaging our supply chain on the issues that matter MARCH 2014

Sustainability at Givaudan



“Delivering business benefits and prioritising sustainability principles are not mutually exclusive.

Every initiative related to sustainability is seen as a net contributor to company value.”

Gilles Andrier
Chief Executive Officer



Givaudan[®]

From Source to Consumers: Importance of Responsible Sourcing



Farming

Processing

**Distillation/
Export**

Givaudan

Transport

Customers

Consumers

Givaudan[®]

Supplier Evaluation Process



We look forward to working together towards a sustainable future



Givaudan[®]

ENGAGING
THE
SENSES



BACARDI LIMITED

Bacardi Limited Responsible Sourcing Program

Michael Hinrichs
Global Procurement Director

AIM-Progress Supplier Day

Miami – 4th March 2014



More than 150 years of heritage



BACARDI LIMITED

Founded in 1862 in Santiago de Cuba by Don Facundo Bacardí Massó

Don Facundo revolutionized the spirits industry and created the first light-bodied spirit – what the world knows as rum today

In 1960, revolutionary government forces illegally confiscated company assets in Cuba

After leaving Cuba, Bacardi regrouped to become the largest privately held spirits company in the world

The Bacardi family's passion and perseverance helped them overcome multiple crises – earthquakes, disease, wars, prohibition – to become the global leader it is today



A Global Company



BACARDI LIMITED

Headquartered in Hamilton, Bermuda

- Nearly 6,000 employees
- Portfolio of more than 200 brands and labels
- Operates in more than 150 markets worldwide

28 production facilities in 16 countries



Our Core Portfolio



BACARDI LIMITED



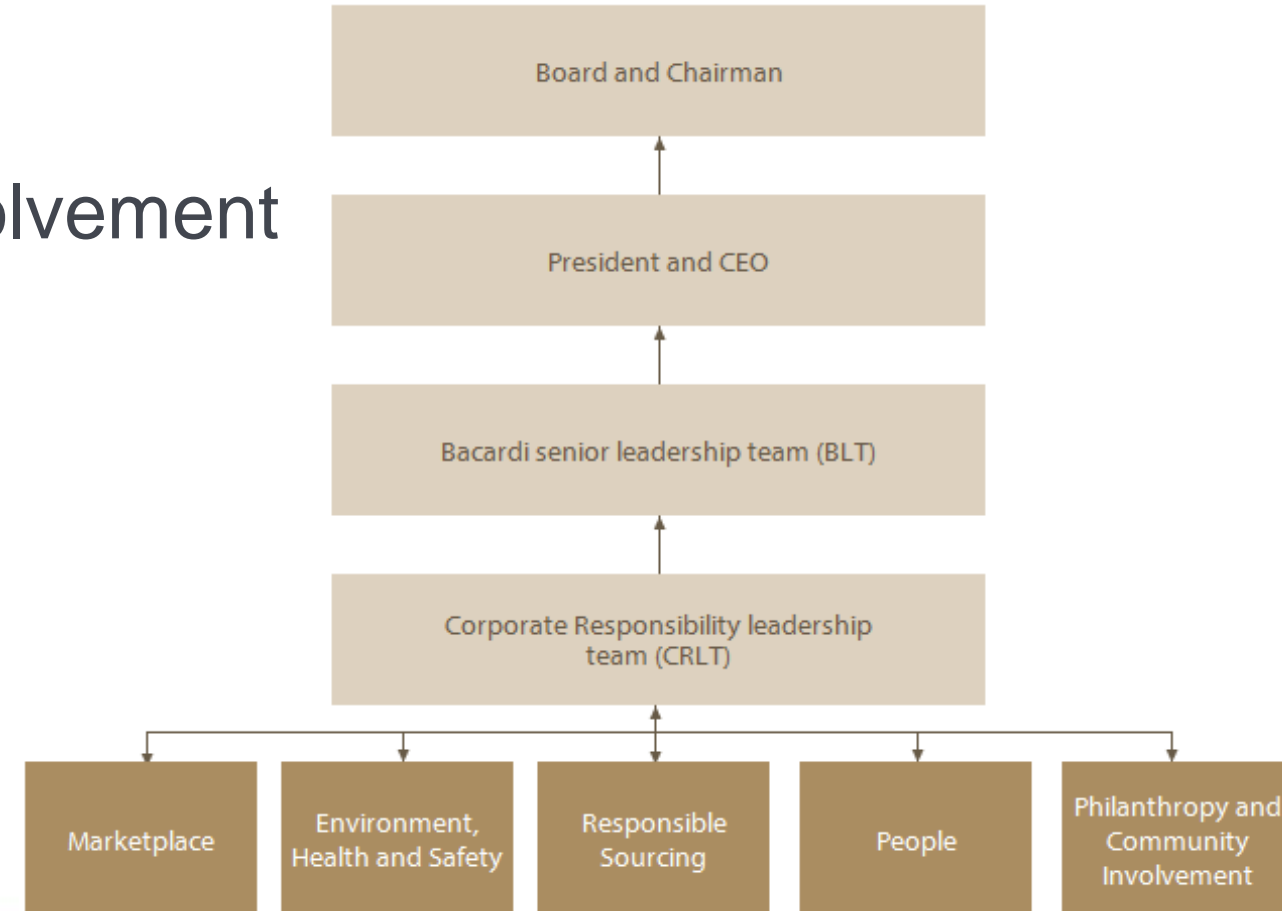
The Bacardi CR Program – Our Priorities



BACARDI LIMITED

In 2007 the Bacardi Limited CR programme brought together existing and new priorities:

- Marketplace
- Environment, Health & Safety
- Responsible Sourcing
- People
- Philanthropy & Community Involvement



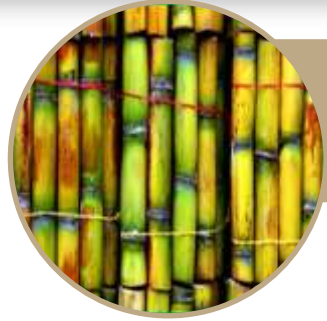


BACARDI LIMITED

GOOD
SPIRITED™
BUILDING A SUSTAINABLE FUTURE



“Good Spirited” Focus Areas and 2017 Goals



Sourcing

Work with partners to source **40%** of sugarcane-derived products from certified-sustainable sources



Packaging

Reduce packaging weight, including glass and cardboard, by **10%**



Operations

Reduce water use by **55%** and greenhouse gas emissions by **50%**





Our vision for Responsible Sourcing is to obtain all raw and packaging from sustainably sourced, renewable or recycled materials while maintaining or enhancing the economic status of growers and suppliers.

- Our main focus areas:-
 - **Agricultural raw mats**
 - **Packaging**
 - **Point of Sale materials**



Responsible Sourcing – some targets



BACARDI LIMITED

Agricultural raw mats

- Purchase 40% of our sugarcane derived products from sustainably certified sources by 2017, 100% by 2022. Our preferred standard is Bonsucro

BONSUCRO®



Packaging

- 100% paper and board packaging to be sustainably sourced by 2017
- Reduce packaging weight, including glass and cardboard, by 10%



Point of Sale materials

- Ensure all of our POS Global Webshop suppliers are audited and all necessary remediation in place by 2017



Responsible Sourcing at Bacardi



BACARDI LIMITED

Governance of our Responsible Sourcing program is covered by our RS Standards and Supplier Code of Practice document

We are also members of **Sedex** and request that our key suppliers also join; link to Bacardi; complete the Self Assessment Questionnaire and be available for a 3rd Party audit at some point.

Our **Procurement Management Team** are responsible for the RS program.



BACARDI LIMITED

Responsible Sourcing Standards

Bacardi Limited is the largest privately held distilled spirits company in the world and produces and markets a variety of internationally recognized spirits and wines that are distributed and sold globally. The main raw materials are derived from agricultural products such as cane sugar, grapes, wheat, barley and various plant flavorings. These materials are sourced from around the world including developing economies in Latin America and the Caribbean.

Bacardi's Responsible Sourcing Standards apply to all suppliers providing goods and/or services to Bacardi Limited.

Our Global Standards on Responsible Sourcing are based on the Ethical Trading Initiative (ETI) Base Code. Our standards encompass what we expect from our suppliers in terms of labor standards, human rights, health and safety, environmental protection and business integrity. They represent minimum standards and we encourage suppliers who seek to implement higher standards within their operations. Bacardi operations.

We have developed a Responsible Sourcing program implementing our standards, which is set out in the Responsible Sourcing Standards. Achieving these standards presents varying challenges across sectors and countries. We accept that the program is a work in progress and we expect our suppliers to work with us to improve over time.

IMPLEMENTATION OF THE RESPONSIBLE SOURCING STANDARDS

Bacardi is a member of AIM-Progress, a group of companies who have committed to promoting an approach that allows suppliers to implement standards with multiple customers using a common approach for providing the same information.

New suppliers receive a copy of our Responsible Sourcing Standards and are asked to complete a Self-Assessment Questionnaire as part of the relationship management process. An instance from your Bacardi procurement manager will be provided.

Achieving continual and measurable improvement is Bacardi's business strategy. We recognize different national cultures with their own knowledge and respect. Some suppliers may find it challenging to implement and meet our Responsible Sourcing Standards and we are committed to working with suppliers to achieve change.

1. Screening

We risk assess all suppliers for their compliance with our standards. We consider the country of operation and operating sector amongst other things in the risk assessment. Suppliers who we believe are at higher risk of finding compliance challenging are prioritized for assessment and support through our responsible sourcing program.

2. Self-Assessment Questionnaire

Suppliers identified through our screening process are asked to join SEDEX and complete a Self-Assessment Questionnaire. The questionnaire covers all aspects of our Responsible Sourcing Standards and suppliers should complete it as fully as possible. For a small number of suppliers it is not practical or appropriate to join SEDEX and where we agree this is the case suppliers will be asked to complete the Bacardi Self-Assessment Questionnaire.

The responses to the questionnaire will be reviewed by the relevant procurement manager who may request further information or a follow-up meeting to clarify responses. At a meeting a supplier may be asked to show evidence for responses such as a policy or procedure. All suppliers who have been asked to complete a Self-Assessment Questionnaire will be asked to update it every two years to ensure the responses are current.

Suppliers who are asked to join SEDEX and completed a Self-Assessment Questionnaire are expected to do so within 2 months.

7.

Discrimination is prohibited

- There is no discrimination in hiring, compensation, access to training, promotion, termination or retirement based on race, caste, national origin, religion, age, disability, gender, marital status, sexual orientation, union membership or political affiliation.

8.

Temporary Workers are treated fairly

- Employment of temporary workers must comply with relevant national employment laws.
- Workers who are continually employed on a series of temporary contracts are potentially missing out on the benefits of permanent employment such as holiday and sick pay. Suppliers must be able to demonstrate they do not keep temporary employees on a series of short term contracts to avoid providing them with the benefits of permanent employment.

9.

Any harsh or inhumane treatment of employees is prohibited and prevented

- Physical abuse or discipline, the threat of physical abuse, sexual or other harassment and verbal abuse or other forms of intimidation shall be prohibited.
- A formal disciplinary and grievance appeal procedure with documented records of individual disciplinary hearings exists. Such a procedure will support fair treatment of workers.

10.

Environmental Protection

- Suppliers carry out their activities in accordance with national laws, regulations, administrative practices and policies relating to the preservation of the environment of the countries in which they operate as well as in accordance with relevant international agreements, principles, objectives, responsibilities and standards with regard to the environment.
- There is a documented environmental policy, signed by the Managing Director or equivalent.
- The main areas of environmental impact are identified and documented. This should include as a minimum:
 - The consumption of energy, water and other natural resources;
 - All significant polluting emissions, discharges and wastes; and
 - Impacts on biodiversity, for example, from the destruction of natural habitats, the use of agro-chemicals and the use of genetically modified crops (GMOs).
- Evidence of controls and programs in place to address environmental impacts is available.



- **A key challenge for us is traceability in the supply chain**
 - Sugarcane products such as molasses purchased through traders
 - Point of sale materials sourced through intermediates
 - Ensuring visibility of key Tier 2 suppliers in Sedex
 - Managing timely close out of audit non-conformances



What Bacardi requires from our supply partners....

- To see responsible and sustainable practices as necessary standards in today's world
- An openness to share relevant supply chain information – e.g. factory details for audits
- An appetite for improving “beyond compliance”
- A willingness to collaborate in development projects



BACARDI LIMITED

Thank you



1. **Employment is freely chosen.**
2. **Freedom of association and the right to collective bargaining are respected**
3. **Working conditions are safe and hygienic**
4. **Child labor shall not be used**
5. **Fair wages are paid**
6. **Working hours are not excessive**
7. **Discrimination is prohibited**
8. **Temporary Workers are treated fairly**
9. **Any harsh or inhumane treatment of employees is prohibited and prevented**
10. **Environmental Protection**
11. **Business Integrity**
12. **Responsibility to Promote Bacardi Responsible Sourcing Standards**

Leadership panel

Keynote exchange and audience interaction

Kevin Petrie	Nestlé
Juergen Nelis	Givaudan
Michael Hinrichs	Bacardi-Martini Limited

Moderated by
David Lawrence Chairman, AIM-PROGRESS



Sharing audits

Improving CSR standards

Improving working conditions

Building supplier capability

AIM-PROGRESS

PROGRAM FOR RESPONSIBLE SOURCING



Overview of AIM-PROGRESS and Responsible Sourcing

Benjamin Ware, Nestle

AIM-PROGRESS

PROGRAM FOR RESPONSIBLE SOURCING



Sharing audits

Improving CSR standards

Improving working conditions

Building supplier capability



1. What is AIM-PROGRESS?

Global forum of consumer goods companies assembled to enable & promote Responsible Sourcing practices

- Sponsored by the Grocery Manufacturers Association (GMA) and the European Brands Association (AIM)
- 36 Companies
- Representing > USD\$ 900 billion annual revenue



2. What do we AIM for?



Responsible Sourcing is the process of purchasing goods and services **without** causing **harm** to, or **exploiting, humans** or the **natural** environment.

We **AIM** to **PROGRESS** !

3. Why?

Retailers Split on Contrition After Collapse of Factories

By STEVEN GREENHOUSE

Published: April 30, 2013

The building collapse in [Bangladesh](#) that caused at least 386 deaths has produced some jarringly different responses from Western apparel retailers and brands that obtained goods from factories inside the building.



Apple, Foxconn Scandal Highlights Exploitation Of Chinese Workers By Foreign Firms

NEWS: SM 100 | Daily news by email

'You can't hide factory scandals', warns Adidas CSR chief

Want the latest procurement and supply chain news delivered straight to your inbox? Sign up for the Supply Management Daily

10 February 2012 | Paul Snell



LEADERSHIP | 4/26/2012 @ 5:28PM | 49,399 views

WalMart's Mexican Bribery Scandal Will Sink It Like an Iceberg Sank the Titanic

Walmart's Human Trafficking Problem

September 17, 2012 - 4:18pm | admin



Mars, Mondelez, Nestle are leaving women farmers behind

Published: 8 March 2013

Oxfam campaigns at chocolate company headquarters on International Women's Day



...in North America

Non-compliances in the US AIM-PROGRESS companies



Maximize synergies

- Benchmark company assessment protocols
- Sharing best practice



- Common assessment methods
- Maximize synergies

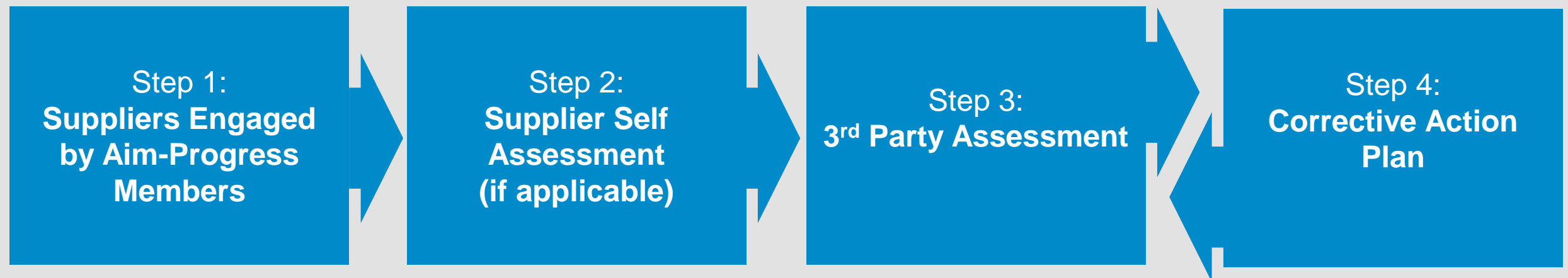


Engaging others

- Promoting supplier awareness
- Helping suppliers build capabilities, go beyond compliance



5. How suppliers can demonstrate compliance



AIM to
PROGRESS



Tool to help to
assess overall
capabilities



Tool to
demonstrate
good practices



Commit to
continuous
improvement

6. Value Proposition

1. Meets multiple customer requirements



2. Builds & protects reputation

3. Increases employee morale and productivity

Sharing audits

Improving CSR standards

Improving working conditions

Building supplier capability

AIM-PROGRESS

PROGRAM FOR RESPONSIBLE SOURCING



Understanding the Pillars of Responsible Sourcing

Pascal Becker, Givaudan

The Four Pillars of Responsible Sourcing



AIM-PROGRESS members commit to at least the same standards

Supplier Code Elements

1. Legal Compliance/ Management Systems
2. Forced Labor
3. Wages & Benefits
4. Hours of Work
5. Freedom of Association
6. Child Labor
7. Discrimination
8. Abuse of Labor
9. Health and Safety
10. Environment
11. Bribery & Corruption/ Business Practices

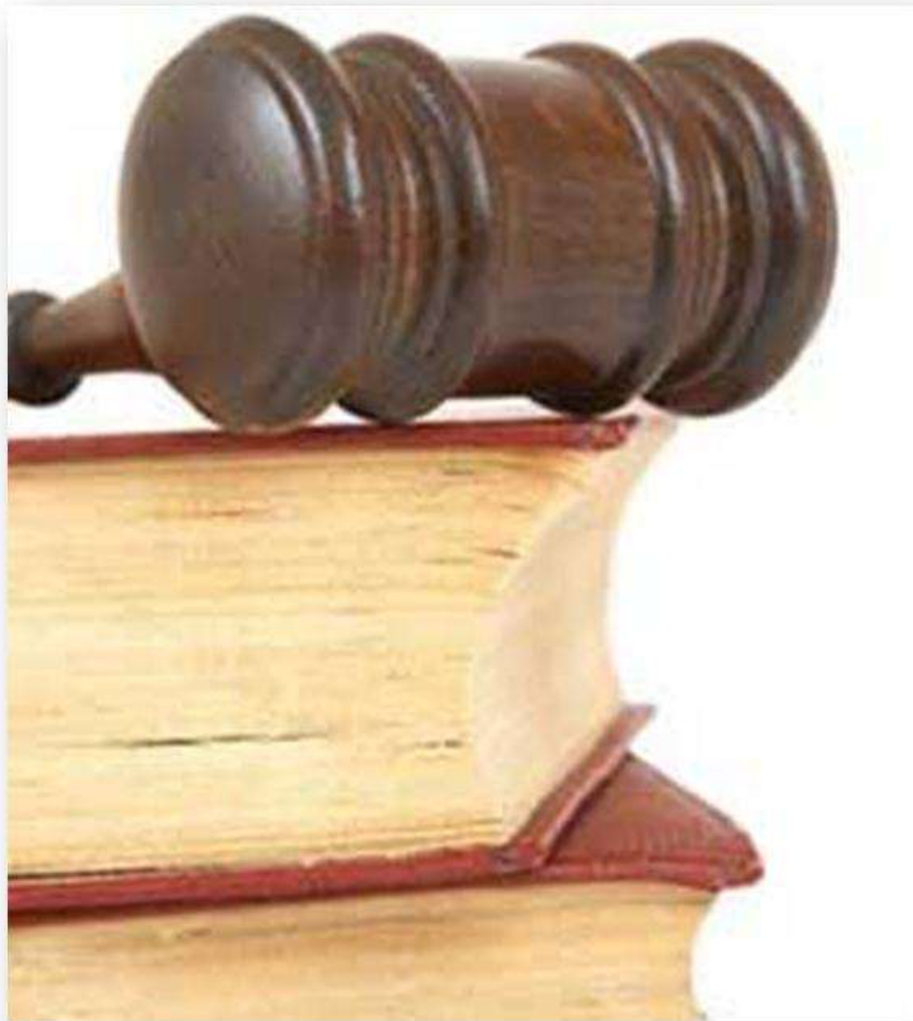


Assessment Criteria

SMETA – Sedex Members Ethical Trade Audits

- ▶ ETI Base Code – Labor rights, minimum requirements
- ▶ SMETA Additions – UDHR, Health and Safety (OSHA)
- ▶ Environment – OECD guidelines, CDP, UNCBD
- ▶ Business Practices – UNGC

Legal Compliance/ Management system & Code Implementation



Baseline Requirement:

Comply with all applicable local, national laws, rules, regulations and requirements

SMETA Requirements:

Management systems and code implementation

- Develop and Maintain systems
- Appoint an Executive responsible for compliance
- Communicate code to employees, suppliers and supply chain.

FREEDOM of EMPLOYMENT



Baseline Requirement:

Supplier will not use forced, bonded or compulsory labor.

SMETA Requirements:

- Employment is Freely Chosen
- No forced, bonded or involuntary prison labour.
- Workers not required to lodge “deposits” or their identity papers
- Free to leave their employer

WAGES & BENEFITS



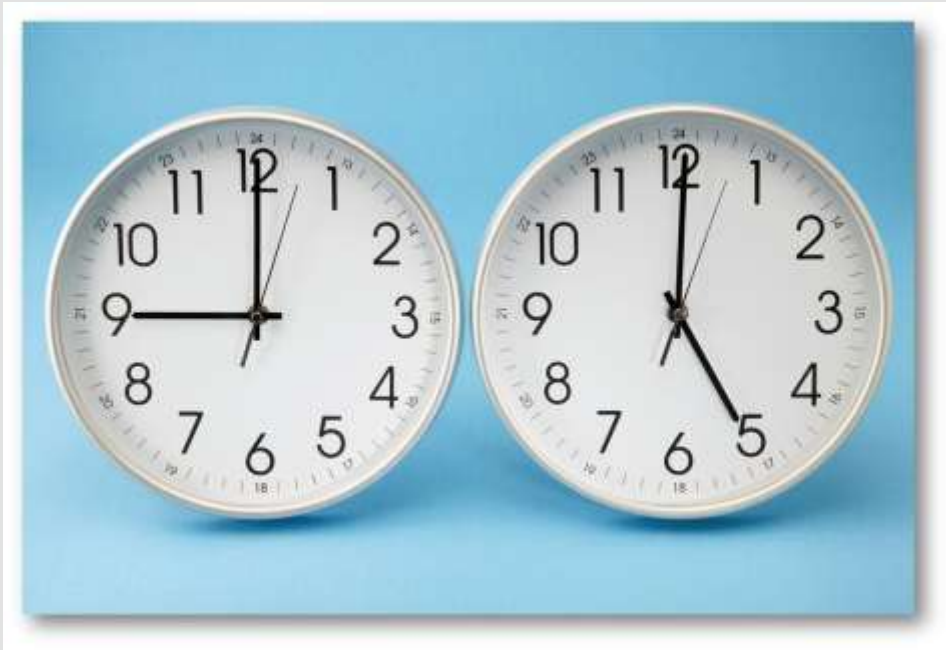
Baseline Requirement:

Comply with all applicable local and national wage and benefits laws.

SMETA Requirements:

- Living Wages are Paid
- Standard working week meet national legal standards or industry benchmark standards.
- Written and understandable information about employment conditions and wages.
- Deductions from wages not permitted

HOURS OF WORK



Baseline requirement:

Comply with all applicable local and national working hours and overtime laws.

SMETA Requirements:

Working Hours are not Excessive

- Working hours comply with national laws and benchmark industry standards.
- No work in excess of 48 hours per week and at least one day off for every 7 day period, on average.
- Overtime shall be voluntary, shall not exceed 12 hours per week.

FREEDOM OF ASSOCIATION



Baseline Requirement:

Respect employee's right to join, form or not to join a labor union without fear of reprisal, intimidation, or harassment.

SMETA Requirements:

- Freedom of Association and Right to Collective Bargaining are Respected.
- Workers have right to join or form trade unions
- Employer adopts open attitude
- Workers' representatives are not discriminated against
- Employer facilitates development of independent and free association and bargaining.

CHILD LABOR

Baseline Requirement:

Comply with all applicable local and national child labor laws

SMETA Requirements:

Child Labour Shall Not Be Used

- No recruitment of child labour.
- Provide for the transition of any child found to be performing child labour
- Children and young shall not be employed at night or in hazardous conditions.
- Conform to the provisions of the relevant ILO Standards.



DISCRIMINATION



Baseline Requirement:

Maintain workplaces free from discrimination.

SMETA Requirements:

No Discrimination

- in hiring, compensation,
- access to training, promotion,
- termination or retirement

ABUSE OF LABOR



Baseline Requirement:

Maintain workplaces free from physical or verbal harassment.

SMETA Requirements:

- No Harsh or Inhumane Treatment is Allowed
 - Physical abuse,
 - Threat of physical abuse
 - Sexual harassment
 - Other harassment
 - Verbal abuse
 - Other forms of intimidation
- Are prohibited.

HEALTH & SAFETY



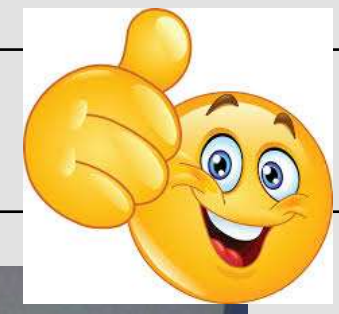
Baseline Requirement:

Comply with all applicable local and national health and safety laws.

SMETA Requirements:

- Working Conditions are Safe and Hygienic
- Health & Safety responsibilities assigned to a senior manager
- Access to clean toilet facilities and to potable water
- Workers shall receive regular and recorded Health & Safety training

FIRE EXTINGUISHERS



EMERGENCY WAYS



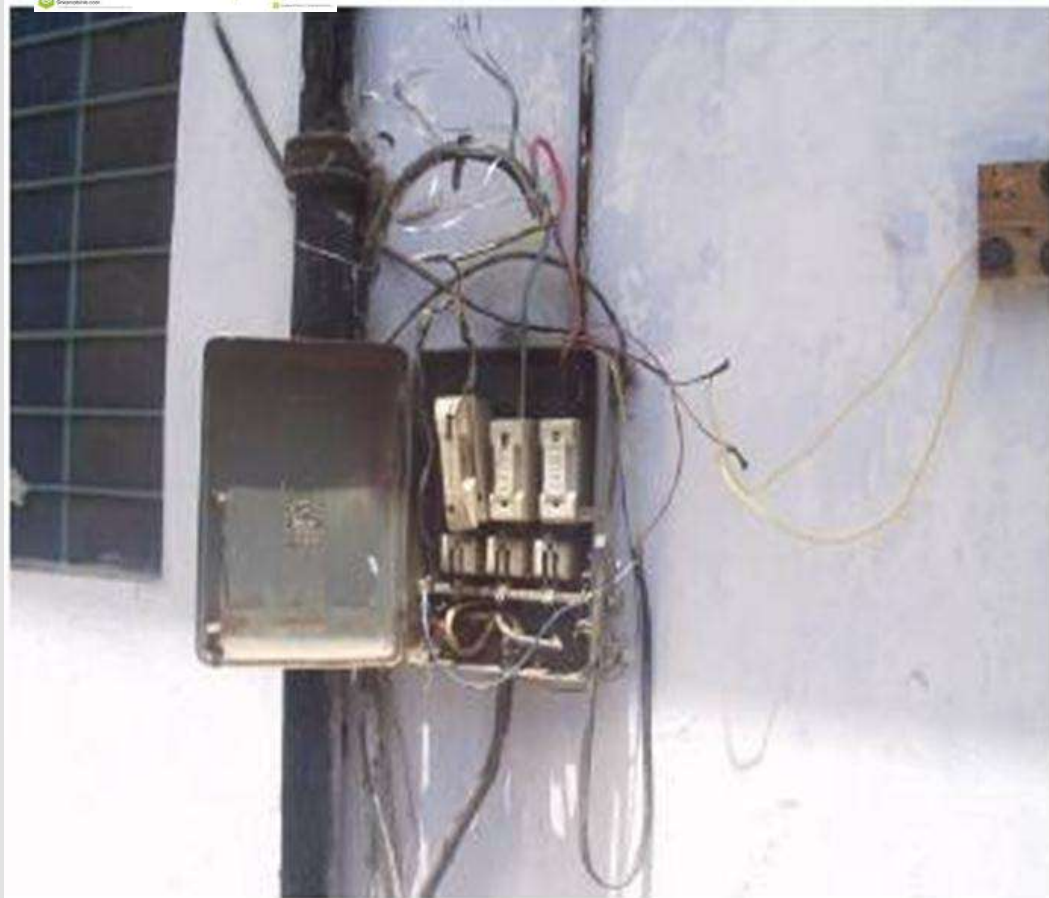
EMERGENCY EXITS



PROTECTIVE DEVICES



ELECTRICAL SAFETY



CHEMICAL SAFETY



OTHER GOOD EXAMPLES



Emergency Information



PPE Usage



First Aid Box

INFESTATION



ENVIRONMENT



Baseline Requirements:

Comply with all applicable local and environmental laws

SMETA Requirements:

- Comply with local and national laws related to environmental standards.
- Demonstrate possession of valid permits
- Be aware of client's environmental standards/code
- Have a management system

BRIBERY AND CORRUPTION/ BUSINESS PRACTICES

Baseline Requirement:

Operate honestly and fairly in accordance with local law

SMETA Requirements:

Conduct business ethically, without bribery, corruption, or any type of fraudulent Business Practice.





Coffee & Tea Break

Morning break



Kindly sponsored by Nestlé

Please return to your seats by 11:00am

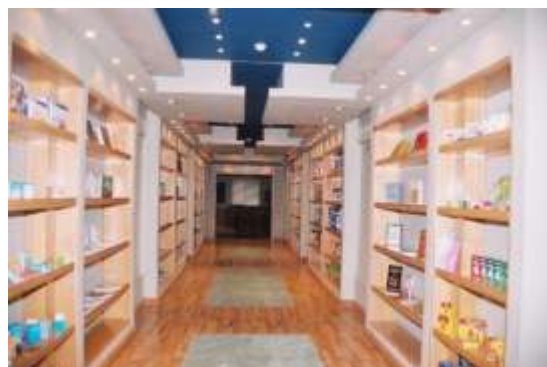
SMETA protocol & main non-compliances in the U.S

Kara Chan
Sonny Chiu
Pat Aguilar

Intertek
SGS
Bureau Veritas

Moderated by
Carmel Giblin

Sedex Global



Supplier testimonials

Matthew Harris	CHEP
Georges D'Urso	Rock Tenn
Karin Kupka	Citrosuco



CHEP

SEDEX Reference number S000000042298

We help move, protect and store our customers' goods throughout the supply chain, from point of production to point of purchase – All in the most cost-effective, sustainable and safe way.

- We own more than 300 million pallets and containers
- 3 million equipment movements per day
- More than 550 service centers
- 345,000 customers locations
- 50+ countries
- 7,500+ employees



CHEP

SEDEX Reference number S000000042298

- **Summary of the Responsible Sourcing Process**
 - 2011 CHEP America Joins SEDEX
 - 2012 CHEP combines global units under one SEDEX structure
 - 2013 CHEP USA and Europe complete Ethical Trade Initiative audit
- **Opportunities**
 - Address regional differences with appropriate localized content
- **Process Successes**
 - Customer / Supply chain collaboration
 - 22 “Good Examples” on average per site audit
 - Standardization / Redundancy reduction from AIM-Progress collaboration
- **Company Successes**
 - Brambles included a “Supplier Policy” within corporate code of conduct in 2013
 - In 2013 Brambles signed the United Nations Global Compact in the areas of Human Rights, Labor, Environment and Anti-Corruption
 - CDP names Brambles as the sector leader for the industrials and autos industry at the launch of CDP’s forests annual report





Responsible Supply Chain Management



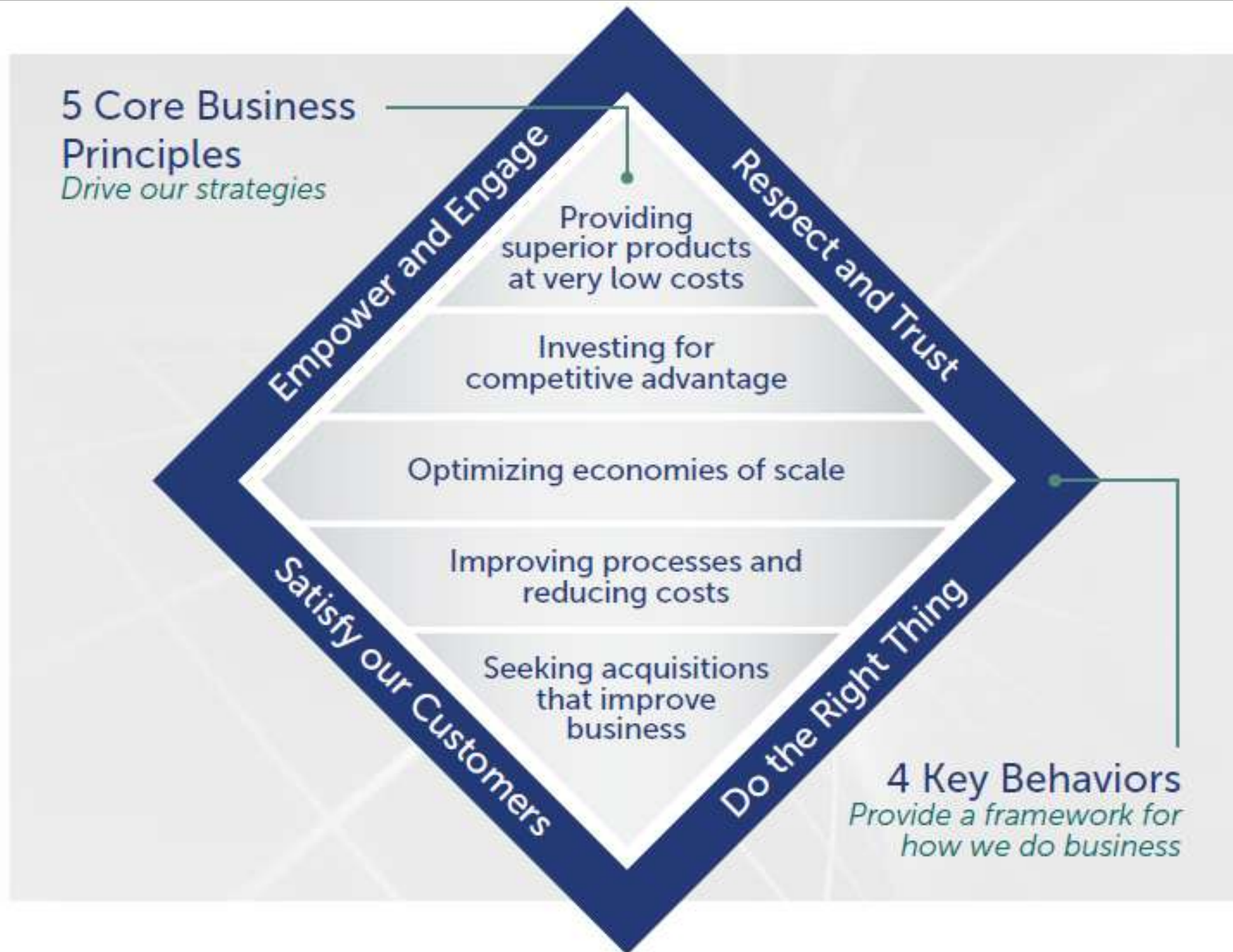
George D'Urso
March 4, 2014

Providing Customers a Competitive Edge

RockTenn is unique in its ability to provide a full portfolio of food, beverage and consumer non-durable packaging which contains, ships and markets our customers' products.



Core Business Principles



Responsible Supply Chain

- Individual certifications, 3rd party reporting and regulations address
 - Raw material sourcing/Safety/Environmental compliance
- Integrated “evaluations”
 - SEDEX
 - McDonald’s
 - Walmart
- RockTenn’s approach
 - Engagement
 - Client, certifying and auditing body
 - Program/certification assessment
 - Coordinate responses corporate/local



Providing a Responsible Supply Chain

Experiences

- >60 Facilities registered with SEDEX
- 8 SMETA4 site audits in last 6 months
- 6 Walmart site audits in last 12 months

Benefits

- Critical review of existing processes
- Questioning of current standards

Challenges

- Contrast between US law/fair labor practices and ILO based requirement
- Auditor's knowledge and experience of all subjects within scope
 - State, local ordinances, OSHA, EPA requirements etc...

Considerations should be made for

- US labor laws; Federal, state and local
- Case specific exceptions
- Specific auditor training
- Increased use of audit reciprocity

Improving the Supply Chain

Project Objective:

- ◆ Develop a more cost effective package platform for bottled sauces.
- ◆ Reduce packaging and total system cost.

Approach:

- ◆ Evaluated current package design and system performance requirements.
- ◆ Redesigned package from a two piece to a one piece retail display package.

Successes/Savings :

- ◆ 44% decrease in package weight
- ◆ Resize of package improved overall shipping cube utilization by 15.1 %*
- ◆ 7.9 reduction in GHG annual emission*
- ◆ Increase of total pallet case count from 96 to 108 cases per pallet



We've been improving for 100+ years
to ensure a sustainable future.

MAKE IT

BETTER





citrosuco

AIM- PROGRESS RESPONSIBLE SOURCING FORUM
Miami, March 4th 2014

Presented by: Karin Kupka

<http://www.citrosuco.com.br/en/index.php>



Who are we?



WE ARE THE LARGEST ORANGE JUICE COMPANY IN THE WORLD

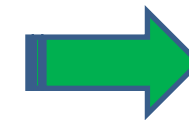
We have the installed capacity to process more than 40% of all the orange juice produced and exported from Brazil

A world leader in the Orange Juice sector was born in 2012, as a merger result of 2 companies with long and successful experience in the industry:

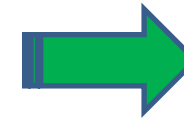
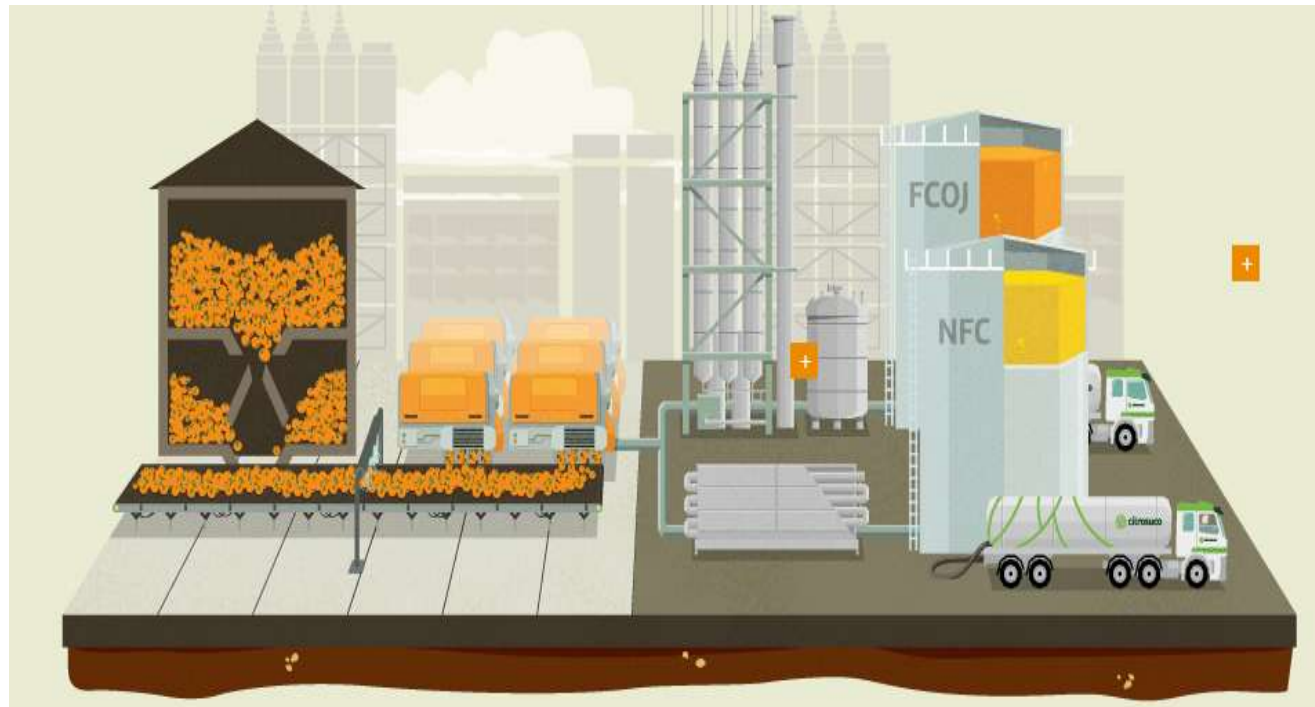


What do we do?

We are active in production and distribution of Concentrate Orange Juice, Not from Concentrate Orange Juice and By products.



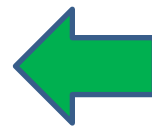
FARMS: We have 62,000 hectares land for Orange groves, more than 20 farms in Southeast Brazil.



PLANTS: We have 3 plants located in Sao Paulo, Brazil and 1 Plant in Florida, USA.

TERMINALS - We have 7 maritime shipping terminals - Brazil (Santos), Belgium (Antwerp and Ghent), US (Wilmington), Australia (Newcastle) and Japan (Toyohashi)

VESSELS - 5 Vessels to exclusive transportation of FCOJ and NFC

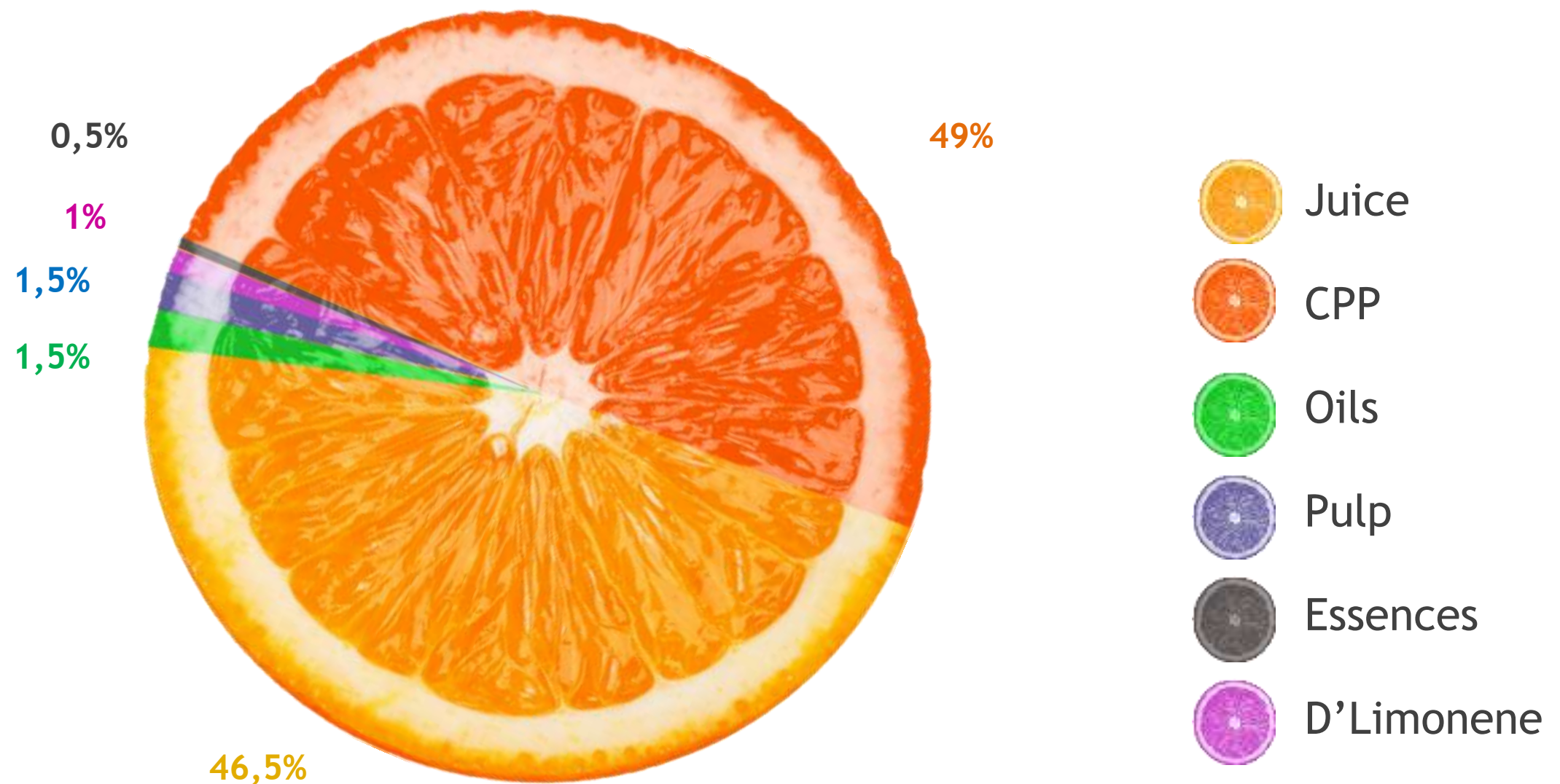


Our products



We use 100% of the fruit!

Our products are present in the food, chemical, pharmaceutical and auto industries.



Citrosuco recognizes the importance of its role in the society and seeks to improve quality of life, preserve the environmental and natural resources , while generating sustainable economic results.

SOCIAL RESPONSIBILITY :



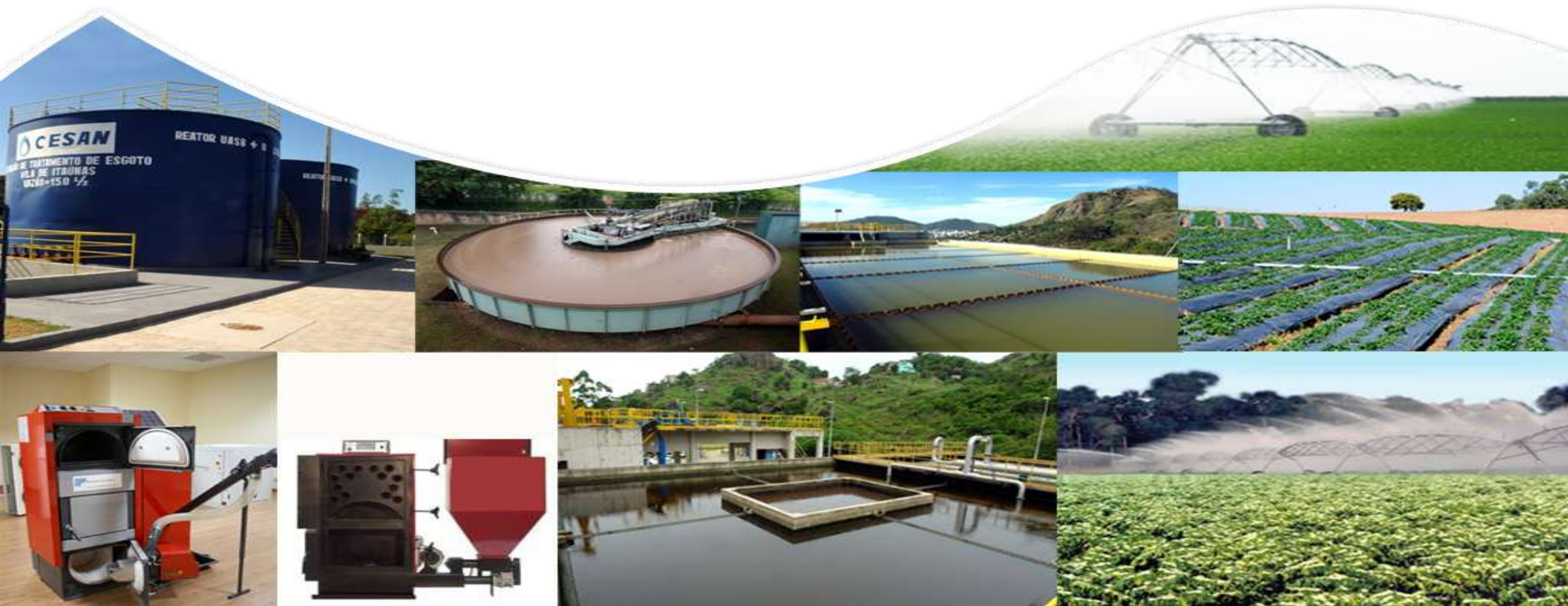
- Work with its employees aligned to the labor, health, safety, environmental and ethical business standards
 - Part of the SEDEX Platform since 2009/2010, being successful on SMETA Audit programs
- Promote the development of the communities where we operate, investing in a broad scope of social projects in the fields of **grade-school education, sports and vocational education.**



ENVIRONMENTAL /NATURAL RESOURCES



- Control and monitoring of Gas Emissions
- Usage of renewable fuels
- Water usage reduction
- Recycling program for solid waste and residues
- Best Practices and Training Program in Agriculture



We supply global Beverage and Food industries, our job is to ensure a healthy product and quality to our customers:



Global Suppliers
Platforms



Hygiene,
Food safety,
Ethical Trading,
RFA,
Feed safety



Occupational Health and
Safety Management Systems
OHSAS 18001

Food Safety System Certification
FSSC 22000

Environmental
Management System
ISO 14001

Quality Management Systems
ISO 9001

Management
System
Basis

SGO

THANK YOU !

Lunch break

Givaudan^e

 **Nestlé**
Good Food, Good Life


BACARDI LIMITED

Please return to your seats by 13:30pm

Sharing audits

Improving CSR standards

Improving working conditions

Building supplier capability

AIM-PROGRESS

PROGRAM FOR RESPONSIBLE SOURCING



AIM-PROGRESS

Responsible Sourcing Forum

Afternoon session

www.aim-progress.com

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Gold Sponsor



Gold Sponsor



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Break out sessions I

1. Management Systems (Main room)

Amy Omann

Genevieve Taft

Chris Campolongo

Stephen Fischer

Geoffrey Carbonel

General Mills

The Coca-Cola Company

MeadWestvaco

Colgate-Palmolive

EcoVadis

2. Fire Safety (Concerto A)

Christel Costagli

Carmel Giblin

SABMiller

Sedex Global



Break out sessions II

3. Discrimination (Concerto A)

Clifford Henry

P&G

Emeka Nwankpah

Kellogg

Traci Hampton

Unilever

4. Traceability (Main room)

Bastien Sachet

The Forest Trust

Kevin Petrie

Nestlé

Juergen Nelis

Givaudan



Afternoon break

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Kindly sponsored by Givaudan

Please return to your seats by 15:30pm

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AIM-PROGRESS

PROGRAM FOR RESPONSIBLE SOURCING



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Responsible Sourcing Forum

Recap and thank you.

If you have any questions on responsible sourcing please contact your buyer directly

Givaudan

Gold Sponsor



Gold Sponsor



BACARDI LIMITED

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Drinks reception



Kindly sponsored by Bacardi